

**March 2017**

Alpharetta, GA - Single Family

**New Listings** **505**

▲ **41.9%** ▲ **2.0%**  
 from Feb 2017: **356** from Mar 2016: **495**

YTD	2017	2016	+/-
	<b>1,118</b>	<b>1,071</b>	4.4%

5-year Mar average: **421**

**Closed Sales** **194**

▲ **45.9%** ▼ **-4.9%**  
 from Feb 2017: **133** from Mar 2016: **204**

YTD	2017	2016	+/-
	<b>449</b>	<b>441</b>	1.8%

5-year Mar average: **193**

**New Pendings** **311**

▲ **42.7%** ▲ **19.6%**  
 from Feb 2017: **218** from Mar 2016: **260**

YTD	2017	2016	+/-
	<b>703</b>	<b>619</b>	13.6%

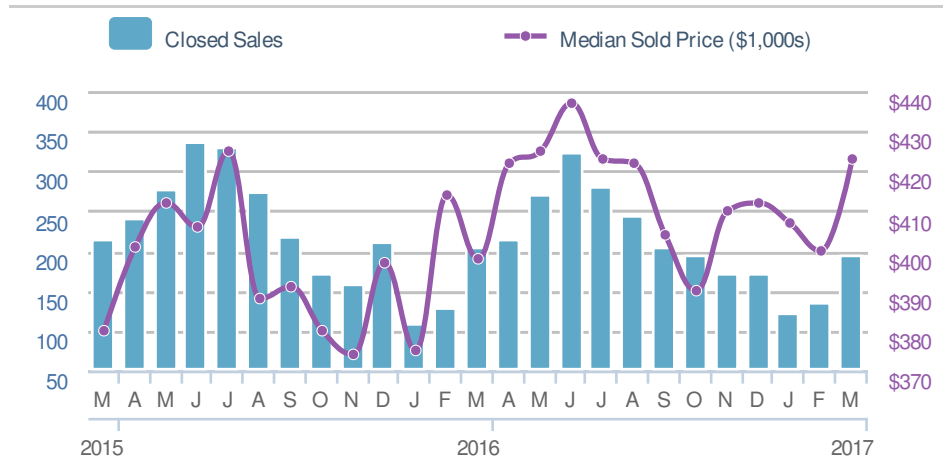
5-year Mar average: **263**

**Median Sold Price** **\$423,450**

▲ **5.9%** ▲ **6.3%**  
 from Feb 2017: **\$400,000** from Mar 2016: **\$398,250**

YTD	2017	2016	+/-
	<b>\$411,000</b>	<b>\$400,000</b>	2.8%

5-year Mar average: **\$377,999**



**Active Listings** **859**

Min 708 ▲ **797** ▼ **859**  
 5-year Mar average

Feb 2017	Mar 2016
<b>755</b>	<b>851</b>

**Median Days to Contract** **24**

Min 20 ▼ **24** ▲ **29** ▼ **48**  
 5-year Mar average

Feb 2017	Mar 2016	YTD
<b>32</b>	<b>20</b>	<b>28</b>

**Avg Sold to OLP Ratio** **96.1%**

Min 94.1% ▲ **95.6%** ▼ **96.1%** ▼ **96.2%**  
 5-year Mar average

Feb 2017	Mar 2016	YTD
<b>97.0%</b>	<b>96.2%</b>	<b>96.3%</b>

# Alpharetta, GA

Monthly Market Statistics - Detailed Report  
March 2017

## Sold Summary

	Mar 2017	Mar 2016	% Change
Sold Dollar Volume	\$111,243,699	\$116,004,387	-4.10%
Avg Sold Price	\$432,855	\$421,834	2.61%
Median Sold Price	\$379,900	\$341,500	11.24%
Units Sold	257	275	-6.55%
Avg Days on Market	98	101	-2.97%
Avg List Price for Solds	\$443,229	\$436,207	1.61%
Avg SP to OLP Ratio	96.8%	96.4%	0.41%

### Notes:

- SP = Sold Price
- OLP = Original List Price

## Inventory

	Mar 2017	Mar 2016	% Change
Active Listings	966	926	4.32%
All Contracts	564	468	20.51%
New Listings	599	598	0.17%
New Contracts	408	353	15.58%

## Days on Market (Sold)

0	0
1 to 10	0
11 to 20	8
21 to 30	14
31 to 60	106
61 to 90	37
91 to 120	19
121 to 180	34
181 to 360	33
361 to 720	6
721+	0

## Sold Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	0	1	0	1
\$50K to \$74,999	0	0	0	0
\$75K to \$99,999	0	0	0	2
\$100K to \$124,999	2	3	0	5
\$125K to \$149,999	1	1	0	2
\$150K to \$199,999	15	6	1	22
\$200K to \$249,999	3	10	0	13
\$250K to \$299,999	0	22	8	30
\$300K to \$399,999	0	19	45	64
\$400K to \$499,999	1	3	45	50
\$500K to \$749,999	0	2	46	48
\$750K to \$999,999	0	0	11	11
\$1,000K+	0	0	9	9
<b>Total</b>	<b>22</b>	<b>67</b>	<b>165</b>	<b>257</b>
Avg Sold Price	\$182,086	\$284,958	\$530,643	\$432,855
Prev Year - Avg Sold Price	\$160,983	\$265,573	\$534,873	\$421,834
Avg Sold % Change	13.11%	7.30%	-0.79%	2.61%
Prev Year - # of Solds	19	90	164	275

## Active Detail

	2 or Less BR	3 BR	4 or More BR	Total
	1	0	0	1
	0	0	0	0
	0	0	0	0
	0	0	0	2
	2	0	0	6
	2	1	0	18
	5	6	1	23
	3	14	8	33
	2	34	68	112
	2	26	132	167
	8	13	245	279
	1	4	141	151
	2	6	165	174
	28	104	760	966