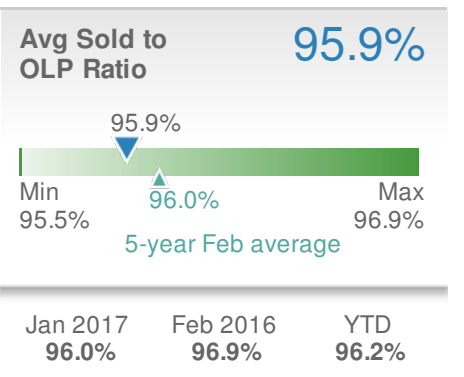
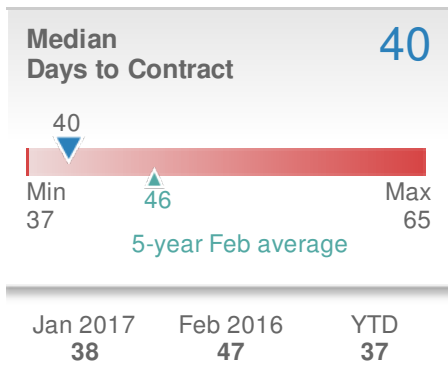
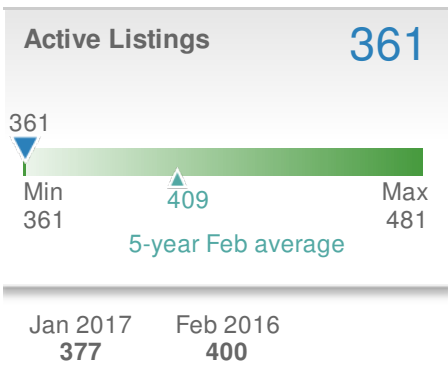
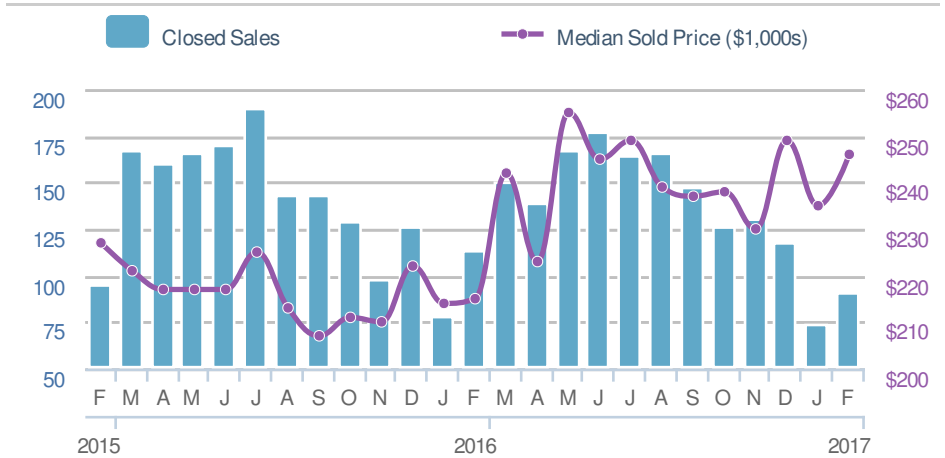
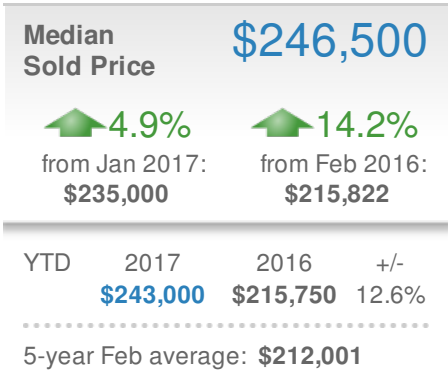
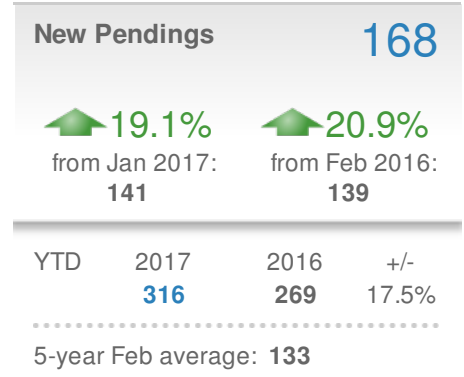
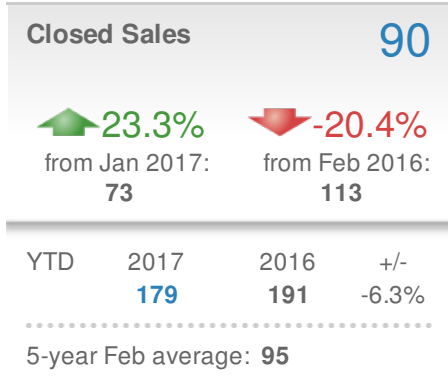
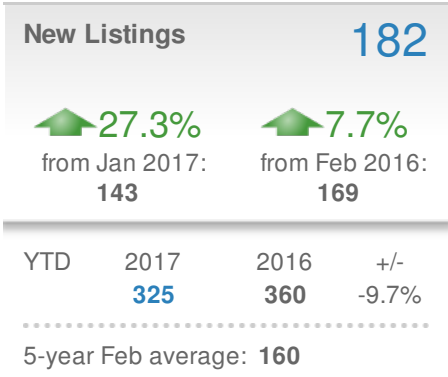


February 2017

Buford, GA - Single Family



Buford, GA

Monthly Market Statistics - Detailed Report
February 2017

Sold Summary

	Feb 2017	Feb 2016	% Change
Sold Dollar Volume	\$26,537,999	\$30,404,592	-12.72%
Avg Sold Price	\$260,176	\$230,338	12.95%
Median Sold Price	\$237,750	\$208,450	14.06%
Units Sold	102	132	-22.73%
Avg Days on Market	116	106	9.43%
Avg List Price for Solds	\$266,739	\$236,347	12.86%
Avg SP to OLP Ratio	96.1%	96.7%	-0.65%

Inventory

	Feb 2017	Feb 2016	% Change
Active Listings	413	443	-6.77%
All Contracts	313	242	29.34%
New Listings	225	193	16.58%
New Contracts	195	158	23.42%

Notes:

- SP = Sold Price
- OLP = Original List Price

Days on Market (Sold)

0	0
1 to 10	0
11 to 20	2
21 to 30	5
31 to 60	29
61 to 90	16
91 to 120	16
121 to 180	18
181 to 360	13
361 to 720	2
721+	1

Sold Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	1	0	0	2
\$50K to \$74,999	0	0	0	0
\$75K to \$99,999	0	0	0	0
\$100K to \$124,999	0	1	0	1
\$125K to \$149,999	0	4	0	4
\$150K to \$199,999	1	15	2	18
\$200K to \$249,999	0	7	24	31
\$250K to \$299,999	0	1	18	19
\$300K to \$399,999	0	1	18	19
\$400K to \$499,999	0	0	5	6
\$500K to \$749,999	0	0	2	2
\$750K to \$999,999	0	0	0	0
\$1,000K+	0	0	0	0
Total	2	29	69	102
Avg Sold Price	\$103,500	\$194,260	\$292,800	\$260,176
Prev Year - Avg Sold Price	\$127,025	\$176,274	\$277,812	\$230,338
Avg Sold % Change	-18.52%	10.20%	5.40%	12.95%
Prev Year - # of Solds	4	50	75	132

Active Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	0	0	0	1
\$50K to \$74,999	0	0	0	8
\$75K to \$99,999	0	1	1	2
\$100K to \$124,999	1	1	0	3
\$125K to \$149,999	4	6	0	11
\$150K to \$199,999	2	22	11	37
\$200K to \$249,999	0	26	37	65
\$250K to \$299,999	1	6	52	60
\$300K to \$399,999	0	8	82	91
\$400K to \$499,999	2	9	62	75
\$500K to \$749,999	0	4	32	36
\$750K to \$999,999	1	3	10	14
\$1,000K+	1	0	9	10
Total	12	86	296	413