

March 2017

Buford, GA - Single Family

New Listings **236**

▲ **26.9%** ▲ **16.3%**
 from Feb 2017: **186** from Mar 2016: **203**

YTD	2017	2016	+/-
	568	563	0.9%

5-year Mar average: **209**

Closed Sales **138**

▼ **-2.8%** ▼ **-7.4%**
 from Feb 2017: **142** from Mar 2016: **149**

YTD	2017	2016	+/-
	369	340	8.5%

5-year Mar average: **133**

New Pendings **212**

▲ **34.2%** ▲ **39.5%**
 from Feb 2017: **158** from Mar 2016: **152**

YTD	2017	2016	+/-
	503	421	19.5%

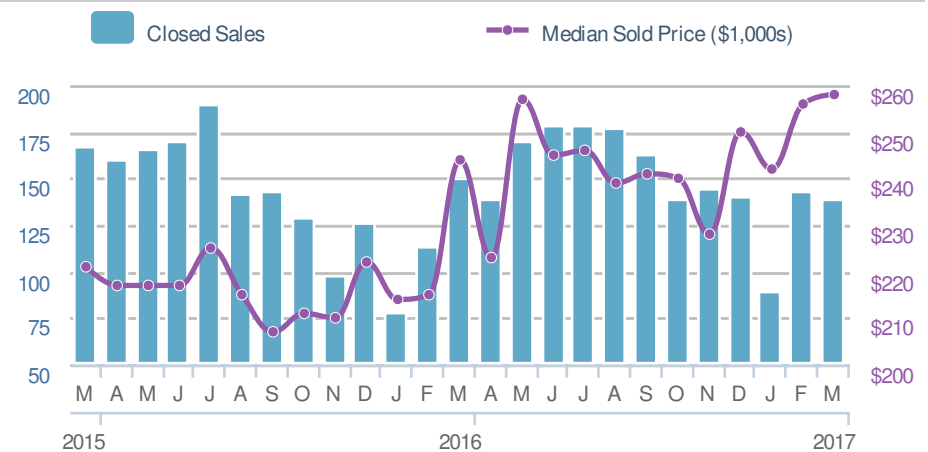
5-year Mar average: **166**

Median Sold Price **\$258,000**

▲ **0.6%** ▲ **5.3%**
 from Feb 2017: **\$256,500** from Mar 2016: **\$244,900**

YTD	2017	2016	+/-
	\$257,000	\$224,236	14.6%

5-year Mar average: **\$219,400**



Active Listings **364**



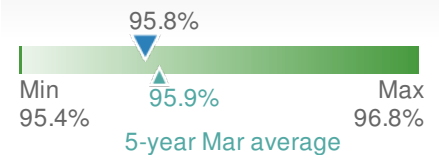
Feb 2017	Mar 2016
379	409

Median Days to Contract **45**



Feb 2017	Mar 2016	YTD
38	31	39

Avg Sold to OLP Ratio **95.8%**



Feb 2017	Mar 2016	YTD
96.8%	96.8%	96.4%