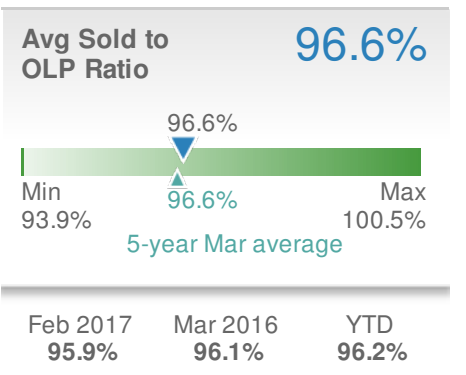
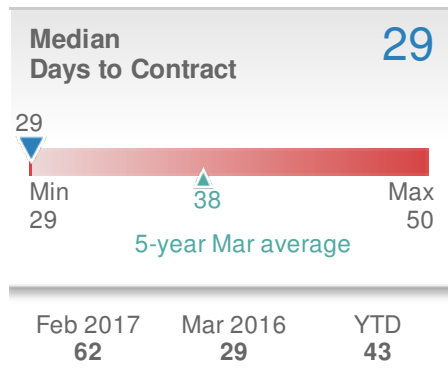
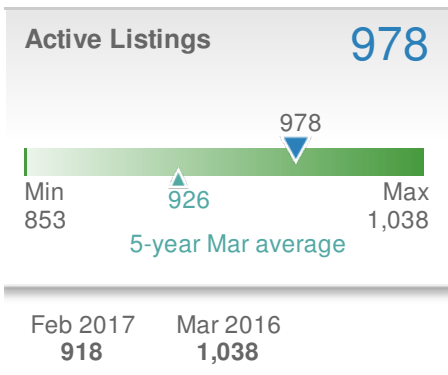
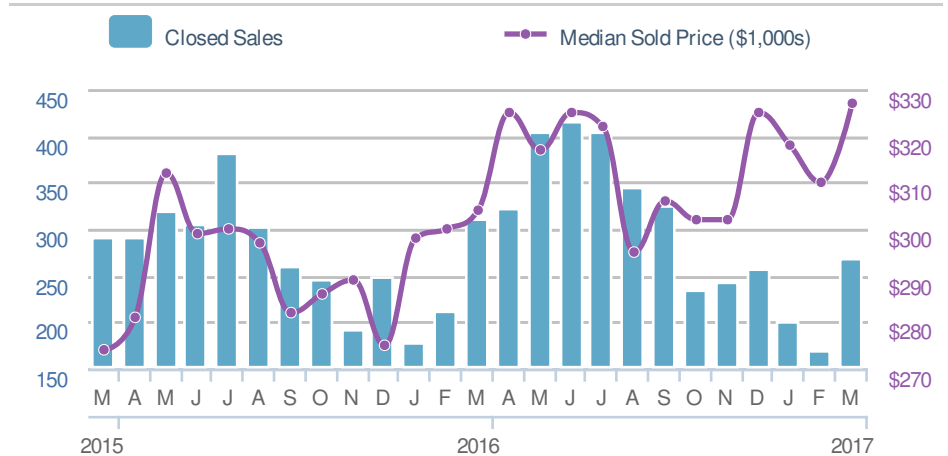
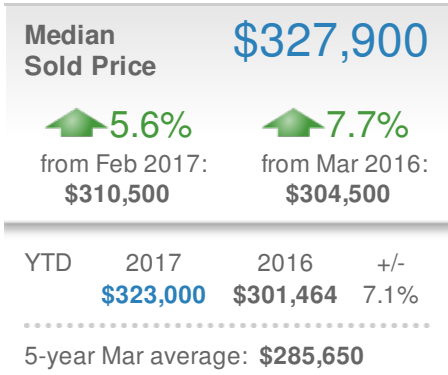
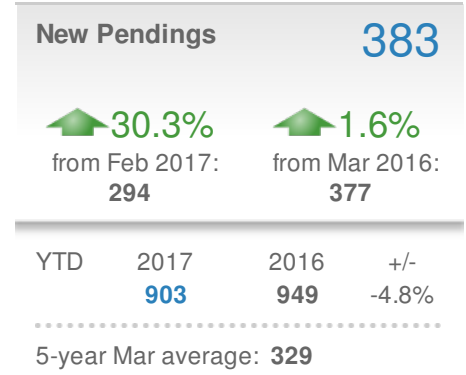
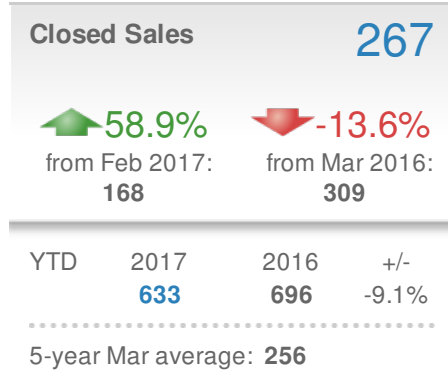
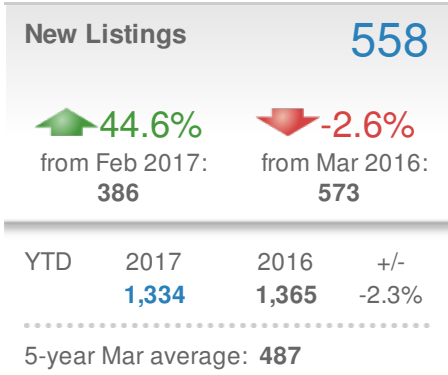


March 2017

Cumming, GA - Single Family



Cumming, GA

Monthly Market Statistics - Detailed Report
March 2017

Sold Summary

	Mar 2017	Mar 2016	% Change
Sold Dollar Volume	\$100,031,836	\$108,424,518	-7.74%
Avg Sold Price	\$346,131	\$320,783	7.90%
Median Sold Price	\$323,400	\$293,500	10.19%
Units Sold	289	338	-14.50%
Avg Days on Market	103	107	-3.74%
Avg List Price for Solds	\$354,847	\$329,238	7.78%
Avg SP to OLP Ratio	96.6%	96.4%	0.23%

Inventory

	Mar 2017	Mar 2016	% Change
Active Listings	1,009	1,066	-5.35%
All Contracts	611	593	3.04%
New Listings	589	620	-5.00%
New Contracts	417	430	-3.02%

Notes:

- SP = Sold Price
- OLP = Original List Price

Days on Market (Sold)

0	0
1 to 10	0
11 to 20	4
21 to 30	13
31 to 60	109
61 to 90	45
91 to 120	31
121 to 180	45
181 to 360	38
361 to 720	4
721+	0

Sold Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	0	0	0	0
\$50K to \$74,999	0	1	0	1
\$75K to \$99,999	0	0	1	2
\$100K to \$124,999	1	1	0	2
\$125K to \$149,999	1	5	1	8
\$150K to \$199,999	3	14	2	19
\$200K to \$249,999	2	20	19	41
\$250K to \$299,999	3	18	29	50
\$300K to \$399,999	1	10	79	91
\$400K to \$499,999	0	1	39	40
\$500K to \$749,999	0	1	29	30
\$750K to \$999,999	0	0	3	3
\$1,000K+	0	0	2	2
Total	11	71	204	289
Avg Sold Price	\$218,549	\$242,706	\$391,351	\$346,131
Prev Year - Avg Sold Price	\$125,554	\$229,705	\$368,022	\$320,783
Avg Sold % Change	74.07%	5.66%	6.34%	7.90%
Prev Year - # of Solds	12	89	234	338

Active Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	0	0	0	11
\$50K to \$74,999	0	0	0	16
\$75K to \$99,999	1	0	0	9
\$100K to \$124,999	2	1	0	6
\$125K to \$149,999	3	0	0	6
\$150K to \$199,999	8	6	6	24
\$200K to \$249,999	1	16	7	28
\$250K to \$299,999	3	21	77	107
\$300K to \$399,999	3	51	225	283
\$400K to \$499,999	3	16	219	240
\$500K to \$749,999	1	13	179	196
\$750K to \$999,999	1	0	38	39
\$1,000K+	0	3	41	44
Total	26	127	792	1,009