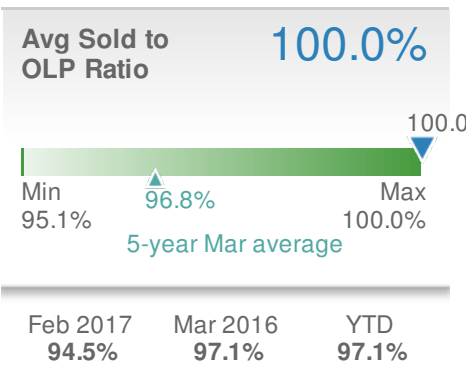
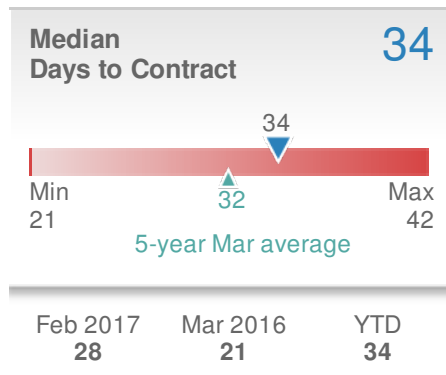
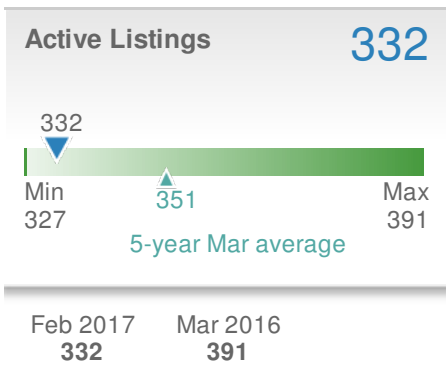
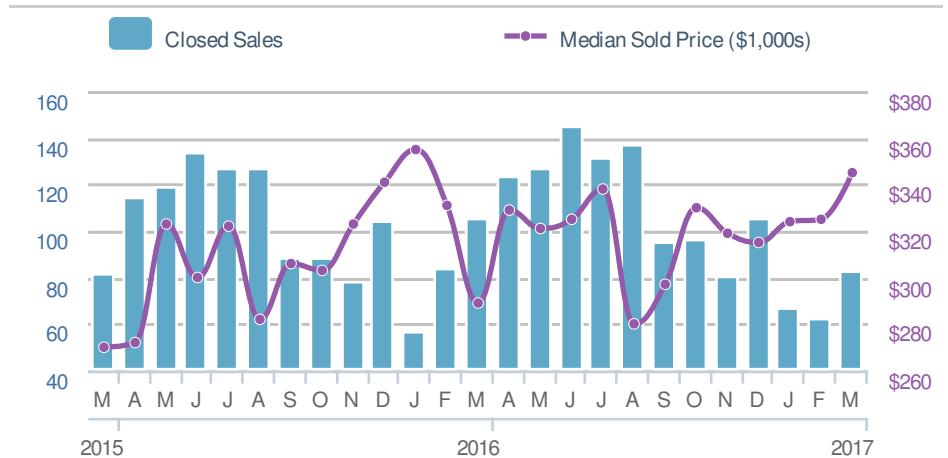
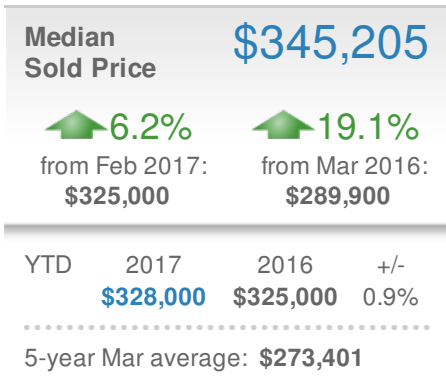
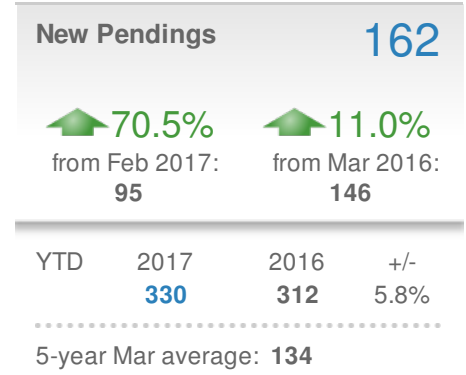
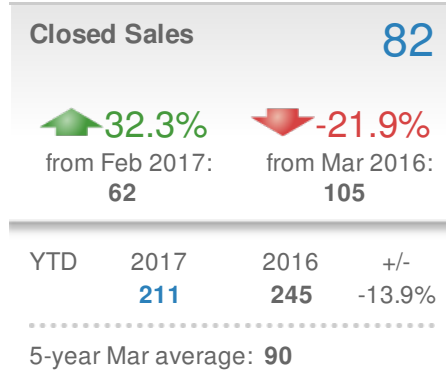
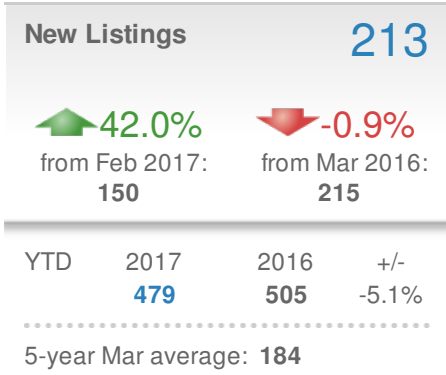


March 2017

Duluth, GA - Single Family



Duluth, GA

Monthly Market Statistics - Detailed Report
March 2017

Sold Summary

	Mar 2017	Mar 2016	% Change
Sold Dollar Volume	\$36,067,775	\$41,677,614	-13.46%
Avg Sold Price	\$324,935	\$304,216	6.81%
Median Sold Price	\$280,000	\$259,000	8.11%
Units Sold	111	137	-18.98%
Avg Days on Market	101	110	-8.18%
Avg List Price for Solds	\$333,404	\$311,385	7.07%
Avg SP to OLP Ratio	98.6%	96.9%	1.79%

Inventory

	Mar 2017	Mar 2016	% Change
Active Listings	363	457	-20.57%
All Contracts	267	206	29.61%
New Listings	258	260	-0.77%
New Contracts	206	179	15.08%

Notes:

- SP = Sold Price
- OLP = Original List Price

Days on Market (Sold)

0	0
1 to 10	0
11 to 20	4
21 to 30	12
31 to 60	36
61 to 90	19
91 to 120	4
121 to 180	20
181 to 360	13
361 to 720	3
721+	0

Sold Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	0	0	0	0
\$50K to \$74,999	0	0	0	0
\$75K to \$99,999	3	2	0	5
\$100K to \$124,999	1	1	0	2
\$125K to \$149,999	1	1	0	2
\$150K to \$199,999	3	23	1	27
\$200K to \$249,999	0	7	6	13
\$250K to \$299,999	1	4	5	10
\$300K to \$399,999	0	6	18	24
\$400K to \$499,999	0	2	9	11
\$500K to \$749,999	0	1	10	12
\$750K to \$999,999	0	0	5	5
\$1,000K+	0	0	0	0
Total	9	47	54	111
Avg Sold Price	\$139,800	\$226,231	\$437,439	\$324,935
Prev Year - Avg Sold Price	\$128,015	\$197,298	\$393,975	\$304,216
Avg Sold % Change	9.21%	14.66%	11.03%	6.81%
Prev Year - # of Solds	17	38	79	137

Active Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	0	2	0	5
\$50K to \$74,999	0	0	0	1
\$75K to \$99,999	1	0	0	1
\$100K to \$124,999	1	0	0	1
\$125K to \$149,999	1	1	0	2
\$150K to \$199,999	5	7	0	18
\$200K to \$249,999	1	10	5	20
\$250K to \$299,999	1	5	13	21
\$300K to \$399,999	1	12	34	50
\$400K to \$499,999	0	8	36	45
\$500K to \$749,999	0	3	69	73
\$750K to \$999,999	0	1	49	50
\$1,000K+	0	0	76	76
Total	11	49	282	363