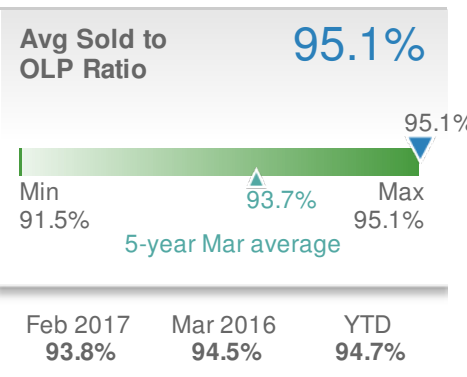
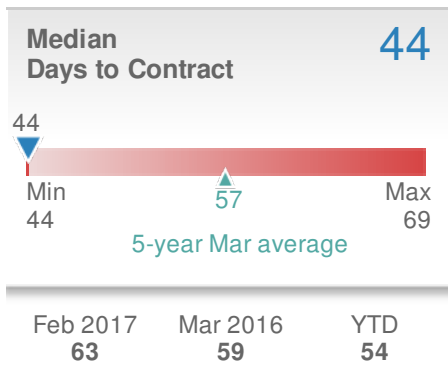
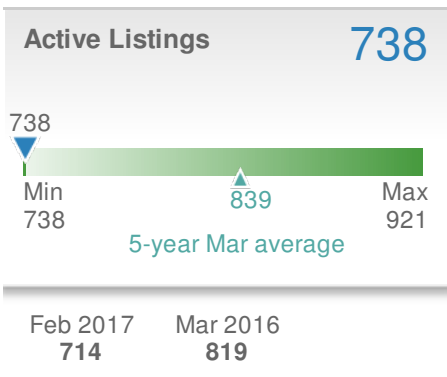
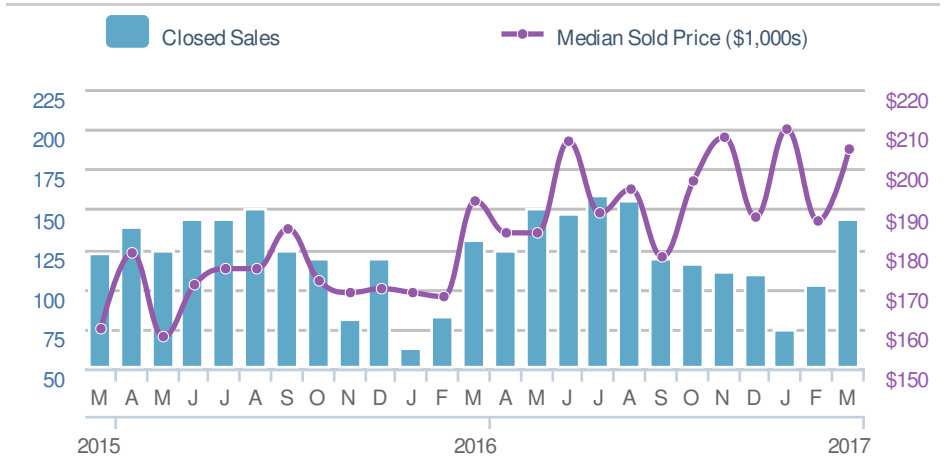
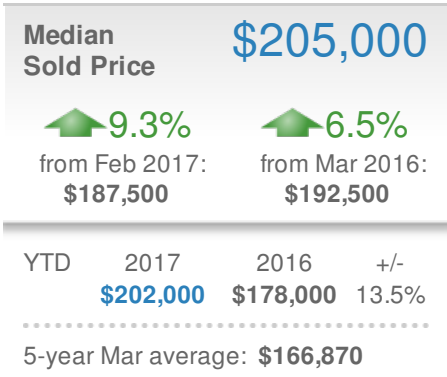
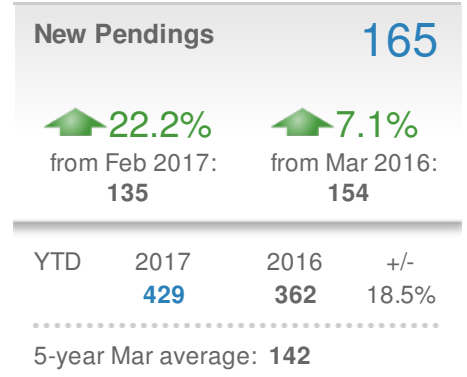
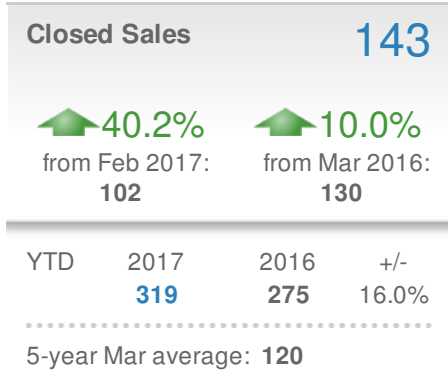
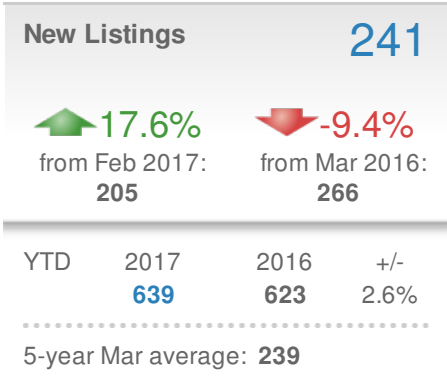


March 2017

Gainesville, GA - Single Family



Gainesville, GA

Monthly Market Statistics - Detailed Report
March 2017

Sold Summary

	Mar 2017	Mar 2016	% Change
Sold Dollar Volume	\$39,437,743	\$28,646,941	37.67%
Avg Sold Price	\$273,873	\$217,022	26.20%
Median Sold Price	\$205,000	\$190,500	7.61%
Units Sold	144	132	9.09%
Avg Days on Market	128	145	-11.72%
Avg List Price for Solds	\$284,187	\$223,873	26.94%
Avg SP to OLP Ratio	95.1%	94.5%	0.62%

Inventory

	Mar 2017	Mar 2016	% Change
Active Listings	754	841	-10.34%
All Contracts	238	197	20.81%
New Listings	244	273	-10.62%
New Contracts	171	156	9.62%

Notes:

- SP = Sold Price
- OLP = Original List Price

Days on Market (Sold)

0	0
1 to 10	0
11 to 20	3
21 to 30	6
31 to 60	38
61 to 90	26
91 to 120	19
121 to 180	24
181 to 360	20
361 to 720	6
721+	2

Sold Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	2	2	0	6
\$50K to \$74,999	0	0	0	1
\$75K to \$99,999	0	2	1	3
\$100K to \$124,999	3	6	0	9
\$125K to \$149,999	1	12	0	13
\$150K to \$199,999	0	26	9	35
\$200K to \$249,999	1	9	12	23
\$250K to \$299,999	0	2	5	8
\$300K to \$399,999	2	4	12	20
\$400K to \$499,999	1	3	3	7
\$500K to \$749,999	0	5	8	14
\$750K to \$999,999	0	1	4	5
\$1,000K+	0	0	0	0
Total	10	72	54	144
Avg Sold Price	\$188,360	\$226,708	\$359,110	\$273,873
Prev Year - Avg Sold Price	\$128,833	\$176,259	\$293,902	\$217,022
Avg Sold % Change	46.20%	28.62%	22.19%	26.20%
Prev Year - # of Solds	18	45	57	132

Active Detail

	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	0	1	0	74
\$50K to \$74,999	0	1	0	48
\$75K to \$99,999	0	3	2	50
\$100K to \$124,999	4	5	1	19
\$125K to \$149,999	2	18	3	44
\$150K to \$199,999	4	33	21	87
\$200K to \$249,999	2	11	23	49
\$250K to \$299,999	2	11	27	56
\$300K to \$399,999	7	20	57	107
\$400K to \$499,999	1	18	30	56
\$500K to \$749,999	1	15	70	89
\$750K to \$999,999	2	6	30	38
\$1,000K+	0	2	34	37
Total	25	144	298	754