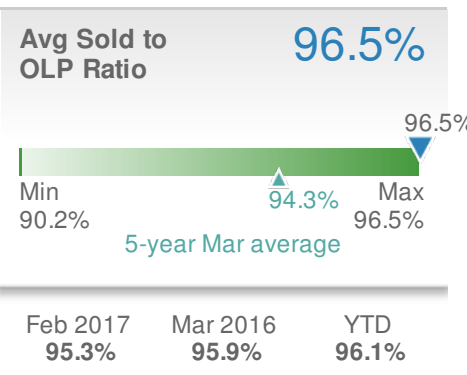
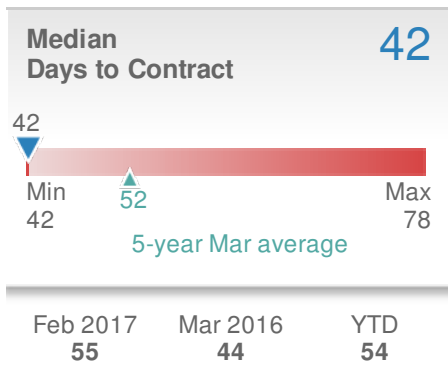
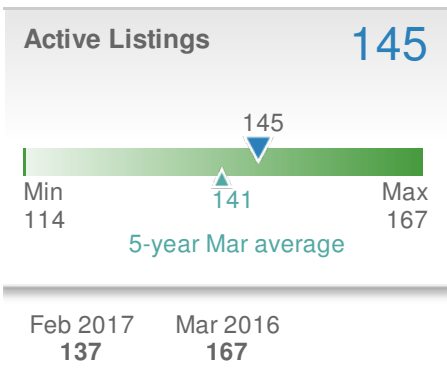
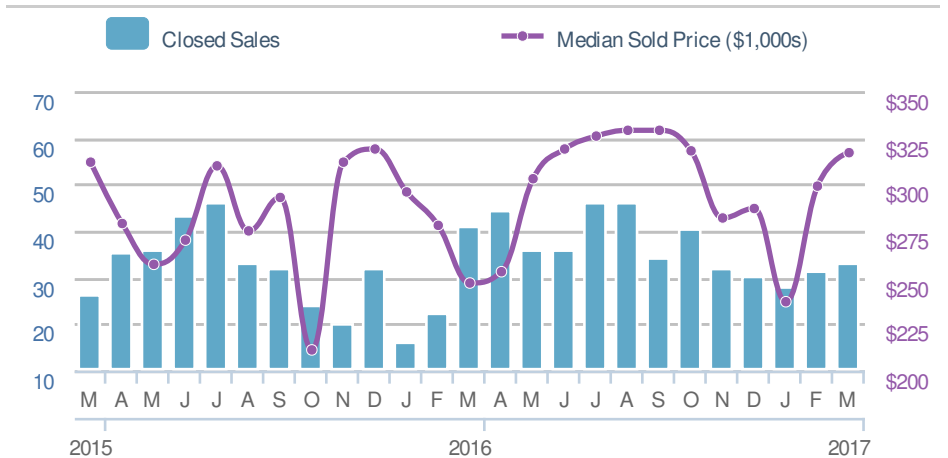
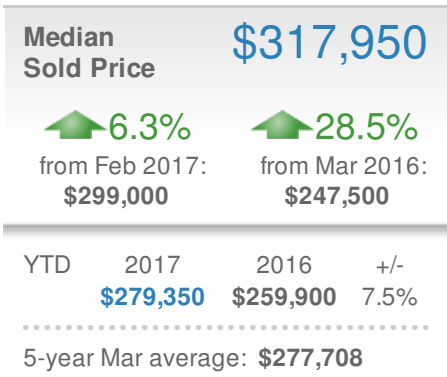
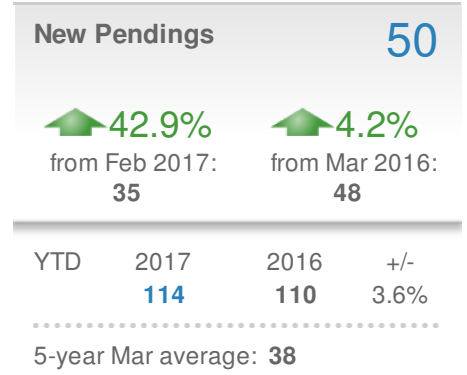
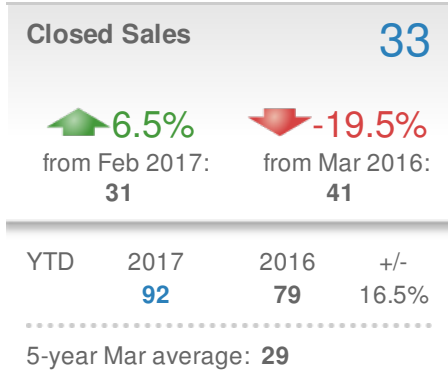
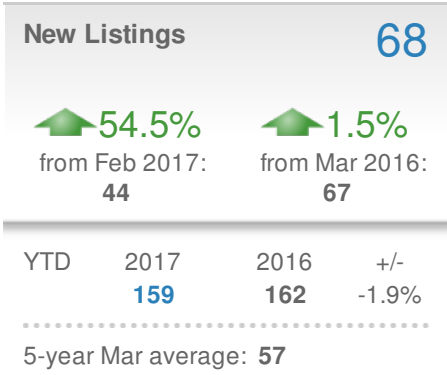


March 2017

Hoschton, GA - Single Family



Hoschton, GA

Monthly Market Statistics - Detailed Report
March 2017

Sold Summary

	Mar 2017	Mar 2016	% Change
Sold Dollar Volume	\$9,737,990	\$10,568,910	-7.86%
Avg Sold Price	\$295,091	\$257,778	14.47%
Median Sold Price	\$317,950	\$247,500	28.46%
Units Sold	33	41	-19.51%
Avg Days on Market	125	115	8.70%
Avg List Price for Solds	\$299,868	\$265,723	12.85%
Avg SP to OLP Ratio	96.5%	95.9%	0.55%

Inventory

	Mar 2017	Mar 2016	% Change
Active Listings	146	169	-13.61%
All Contracts	65	56	16.07%
New Listings	68	67	1.49%
New Contracts	50	48	4.17%

Notes:

- SP = Sold Price
- OLP = Original List Price

Days on Market (Sold)

0	0
1 to 10	0
11 to 20	0
21 to 30	1
31 to 60	10
61 to 90	5
91 to 120	3
121 to 180	6
181 to 360	7
361 to 720	1
721+	0

Sold Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	0	0	0	0
\$50K to \$74,999	0	0	0	2
\$75K to \$99,999	0	0	0	0
\$100K to \$124,999	0	0	0	0
\$125K to \$149,999	0	1	0	1
\$150K to \$199,999	0	2	3	5
\$200K to \$249,999	0	0	3	3
\$250K to \$299,999	0	2	2	4
\$300K to \$399,999	1	1	9	11
\$400K to \$499,999	0	1	5	6
\$500K to \$749,999	0	0	1	1
\$750K to \$999,999	0	0	0	0
\$1,000K+	0	0	0	0
Total	1	7	23	33
Avg Sold Price	\$357,000	\$252,343	\$325,634	\$295,091
Prev Year - Avg Sold Price	\$294,750	\$207,911	\$284,162	\$257,778
Avg Sold % Change	21.12%	21.37%	14.59%	14.47%
Prev Year - # of Solds	2	11	27	41

Active Detail

	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	0	0	0	2
\$50K to \$74,999	0	0	0	8
\$75K to \$99,999	0	0	0	1
\$100K to \$124,999	0	1	0	3
\$125K to \$149,999	0	0	0	0
\$150K to \$199,999	0	5	3	10
\$200K to \$249,999	0	7	9	16
\$250K to \$299,999	0	0	13	13
\$300K to \$399,999	0	4	46	50
\$400K to \$499,999	0	2	24	26
\$500K to \$749,999	0	0	14	14
\$750K to \$999,999	0	0	0	0
\$1,000K+	0	1	2	3
Total	0	20	111	146