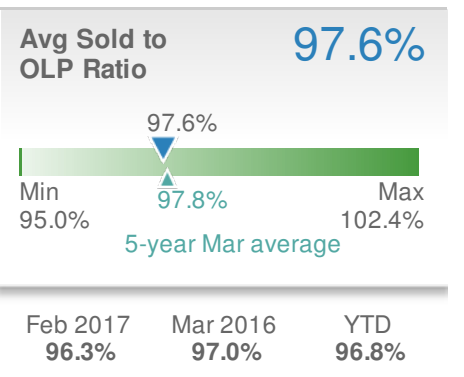
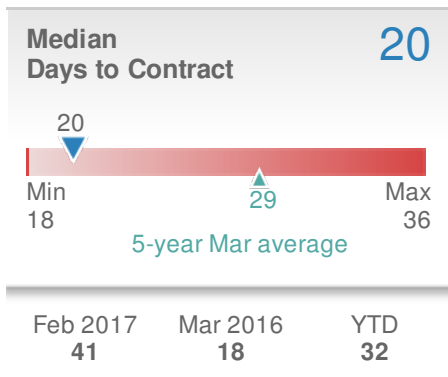
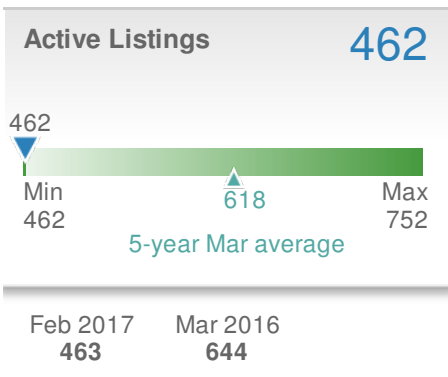
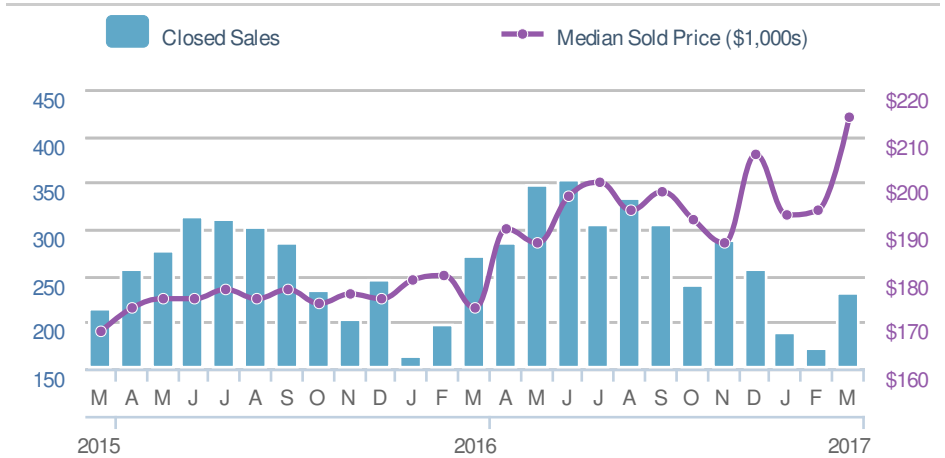
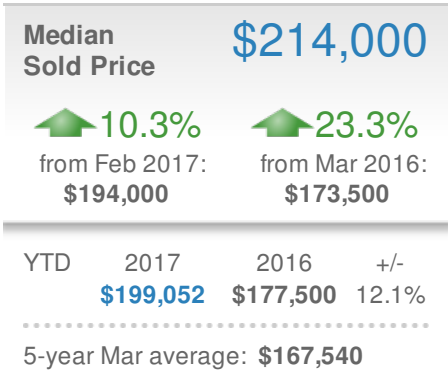
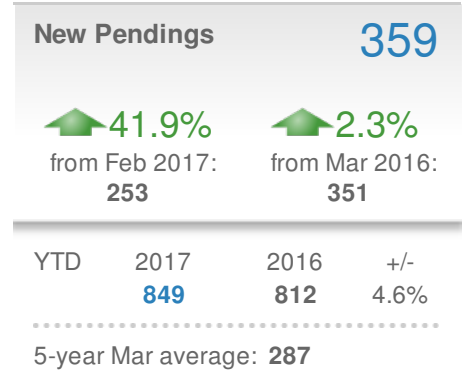
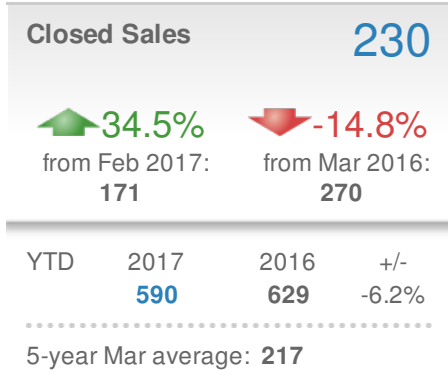
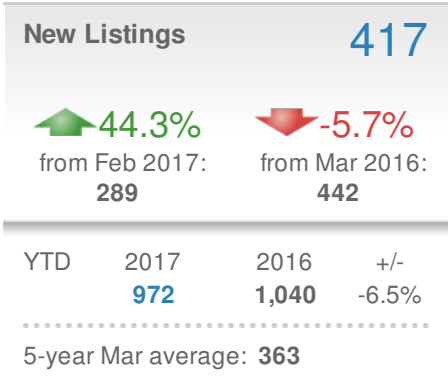


March 2017

Lawrenceville, GA - Single Family



Lawrenceville, GA

Monthly Market Statistics - Detailed Report
March 2017

Sold Summary

	Mar 2017	Mar 2016	% Change
Sold Dollar Volume	\$56,186,366	\$58,996,436	-4.76%
Avg Sold Price	\$217,777	\$188,487	15.54%
Median Sold Price	\$201,084	\$170,000	18.28%
Units Sold	258	313	-17.57%
Avg Days on Market	85	88	-3.41%
Avg List Price for Solds	\$221,059	\$192,184	15.02%
Avg SP to OLP Ratio	97.6%	97.1%	0.49%

Inventory

	Mar 2017	Mar 2016	% Change
Active Listings	505	741	-31.85%
All Contracts	573	485	18.14%
New Listings	463	497	-6.84%
New Contracts	406	396	2.53%

Notes:

- SP = Sold Price
- OLP = Original List Price

Days on Market (Sold)

0	0
1 to 10	1
11 to 20	9
21 to 30	19
31 to 60	104
61 to 90	38
91 to 120	24
121 to 180	45
181 to 360	16
361 to 720	2
721+	0

Sold Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	0	0	0	1
\$50K to \$74,999	2	0	0	2
\$75K to \$99,999	0	0	0	0
\$100K to \$124,999	2	5	0	7
\$125K to \$149,999	4	23	10	37
\$150K to \$199,999	0	53	23	76
\$200K to \$249,999	0	13	60	73
\$250K to \$299,999	0	0	34	34
\$300K to \$399,999	0	1	17	18
\$400K to \$499,999	0	0	5	5
\$500K to \$749,999	0	0	5	5
\$750K to \$999,999	0	0	0	0
\$1,000K+	0	0	0	0
Total	8	95	154	258
Avg Sold Price	\$112,331	\$167,176	\$255,688	\$217,777
Prev Year - Avg Sold Price	\$119,202	\$151,376	\$224,950	\$188,487
Avg Sold % Change	-5.76%	10.44%	13.66%	15.54%
Prev Year - # of Solds	14	135	164	313

Active Detail

	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	0	0	0	8
\$50K to \$74,999	0	0	0	4
\$75K to \$99,999	0	2	0	9
\$100K to \$124,999	2	1	0	4
\$125K to \$149,999	3	10	2	16
\$150K to \$199,999	3	55	31	89
\$200K to \$249,999	1	32	87	120
\$250K to \$299,999	0	12	93	105
\$300K to \$399,999	0	4	88	92
\$400K to \$499,999	0	0	26	27
\$500K to \$749,999	1	1	22	25
\$750K to \$999,999	0	0	1	2
\$1,000K+	0	1	2	4
Total	10	118	352	505